SEVEN PRINCIPLES OF **LEADERSHIP**

- 1. A leader is first a servant.
- 2. Deeply held core values are what directs and sustains a leader.
- 3. Our character how we exhibit our values is our lasting legacy.
- 4. To envision and pursue with enthusiasm a yet unrealized future is the essence of the "art of leadership".
- 5. Leadership is fundamentally about relationships.
- 6. Our actions be they ethical or self-serving serve as our life's signature.
- 7. Self-reflection and awareness are crucible disciplines for a leader. Each invariably leads to humility.

Transcending Leadership

- · 'Other'-Interest
- Determined Resolve
- Emotional Intelligence

'Other'-Interest

(i.e., altruistic or "enriched" social exchange relationship)

Self-Transcendence

Transformational Leadership

- · Idealized leadership (influence)
- · Inspirational motivation
- Intellectual stimulation
- Individualized consideration

Mutuality of Interest

(i.e., social exchange relationship)

Mutual Enhancement

Transactional Leadership

- Contingent reward
- Management by exception (passive & active)
- · Laissez-faire

Self-Interest

(i.e., economic exchange relationship)

Self-Embeddedness

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